MBA'S NATIONAL TECHNOLOGY IN MORTGAGE BANKING CONFERENCE & EXPO 2012 USING TECHNOLOGY AS YOUR FOUNDATION FOR SUCCESS



Changes to the IRS 4506-T

What It Means for Your Business



Agenda



Introductions

- IRS eSignature Acceptance Paul Mamo, IRS
- Real-World Application of Electronic Signatures
 Jeff Knott, Equifax
- Panel Discussion
- Intermission
- IRS eTranscript Project *Jim Weaver, IRS*
- Potential Impact of eTranscripts for Your Organization
 Curt Knuth, NCS
- Panel Discussion
- Final Comments

Paul Mamo IRS Submission Processing

EQUIFAX[®]

Jeff Knott Equifax Verification Services

> **Jim Weaver** IRS Online Services



Return and Income Verification Service (RAIVS)

Income Verification Express Service (IVES)



MBA Technology Conference April 25, 2012

Paul Mamo, Deputy Director, Submission Processing



Return and Income Verification Service (RAIVS)

RAIVS provides photocopies of tax return and tax information transcripts to requesters.

- A fee of \$57.00 is charged for a copy of a tax return.
- No fee is charged for transcripts.

Requests are received by fax or mail via a completed:

- Form 4506 (Request for Copy of Tax Return);
- Form 4506-T (Request for Transcript of Tax Return); or
- Form 4506T-EZ (Short Form Request for Individual Tax Return Transcript).

In FY 11:

- 209,173 RAIVS photocopy requests processed.
- 4.5 million RAIVS transcript requests processed.

Response Timeframes

- 60 calendar days for photocopies.
- 10 business days for transcripts.
- Delivered to the requester via postal mail (3 to 5 days).



RAIVS Products and Services

Tax Return – Copy of original tax return.

- **Tax Return Transcript** A record of line items transcribed from the original return during processing.
- Account Transcript A record of line items, including changes made after transcription.
- **Record of Account** A record of line items transcribed from the original return during processing, including adjustments made after the return was filed.
- **Verification of Non-Filing** A form letter/notice is provided as proof that a return was not filed.
- Forms W-2, 1099, 1098, and 5498 Series A transcript that includes data from these information returns (not available until the year after the information return is filed with IRS).
- Audit Reports Copies of closed audit reports.



Income Verification Express Service (IVES) Program

IVES provides income verification to mortgage lenders for consumer loans and to governmental agencies for various entitlement programs.

Must be an IVES participant to use this service.

Requests are received by fax via Forms 4506T or 4506T-EZ.

2 business-day turnaround.

A fee of \$2.00 is imposed for each transcript requested using this expedited service.

Delivered to the requester's Secure Object Repository (SOR) mailbox in e-Services.



IVES Participants

Register with e-Services and establish a secure mailbox (SOR).

Submit a completed Form 13803, IVES Application, to get a unique Participant Identification Number.

Fax transcript requests to IRS accompanied by an IVES batch coversheet that includes:

- Participant's ID Number;
- Participant's Name;
- Numbered list of the requests; and
- Identifying information for each request.

Log on to the Registered Users Portal (RUP) to retrieve the completed transcripts from their SOR.

Pay monthly invoices timely via <u>www.pay.gov</u> to avoid interest, penalties, and administrative charges.



IVES Growth

The IVES program has seen a steady growth since inception in October 2006.

IRS sites processing IVES requests have increased from three to five.

Employees working IVES have increased from 45 to 272.

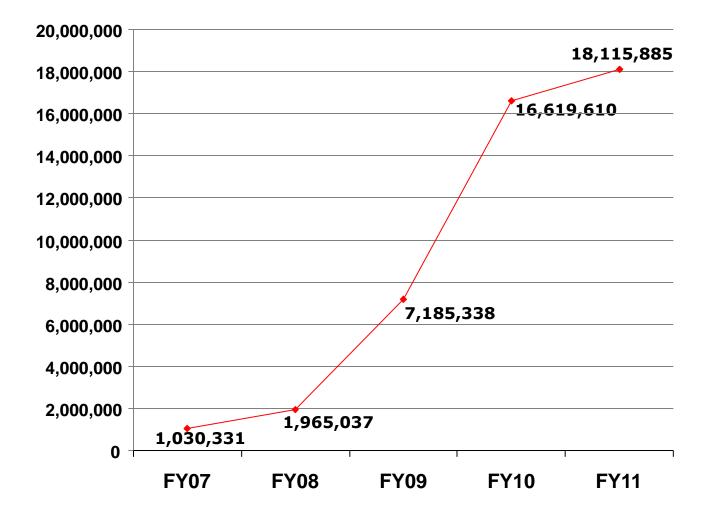
Number of active IVES participants has increased by 440%.

- Started with 415 participants
- As of February 2012, there are now 1,847 participants

Total volume processed since the program began is approximately 45 million.



IVES Growth





RAIVS/IVES Growth

There has been a marked increase in other agencies contacting the IRS for income verification information through both RAIVS and IVES. The following illustrates some of the requests:

- Department of Education FAFSA
- Department of Agriculture Farm subsidies
- Small Business Administration Disaster business loans
- Federal Emergency Management Administration Disaster assistance
- Department of Housing and Urban Development FHA insured mortgages
- For FAFSA and Farm Subsidies we were required to build specific systems within a very short time frame to accommodate the required data needs.



Next Generation e-Services

Transcript Delivery System (TDS) Reengineering

- Replaced the TDS while maintaining TDS functionality and capability.
- Deployed on January 9, 2012.

Electronic Signature

- Allows a taxpayer to electronically sign an IRS Form 4506, 4506-T, or 4506T-EZ.
- Piloted from July 2011 through March 31, 2012.



Transcript Delivery System Reengineering (TDSR)

Benefits:

- Replaced legacy PeopleSoft components with Java;
- Updated the existing User Interface with HTML compliant pages;
- Improved the User Interface to include Section 508 compliance;
- Streamlined the data acquisition process by using the Individual, Master file (IMF), Business Master File (BMF), and Computer Account Data Engine (CADE) data stores; and
- Upgraded all back-end processes with IRS compliant servers and technology.

Current issues being worked:

- Prior month billing adjustments for IVES program;
- Detail Report accessibility; and
- Performance Issues.

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Electronic Signature

E-Signature Pilot:

- Designed to assist IRS in gathering preliminary data, using a controlled limited risk environment, on the effectiveness of allowing electronic signatures within the IVES program.
- Although volumes were limited during the pilot, the data showed favorable results.

Currently, developing program requirements to expand e-signature option to all IVES participants with assistance from MBA 4506-T workgroup.

Requirements and documentation will be submitted for approval through IRS, with a target implementation date of January 2013.



Suggested Framework for IVES Electronic Signature Requirements

Authentication: There must be a way to validate that the signer is who they say they are and the document has made it into the correct hands.

Consent: Must get consent from the signer to receive and sign documents. Signer must either accept or reject the consent.

Electronic Signature: Must be an electronic symbol logically associated with a record and executed or adopted by a person with the intent to sign the record.

Tamper Proof Seal: After the electronic signature is collected, the document must be made tamper proof to ensure its validity.

Non-Repudiation: An audit log of the entire electronic signing ceremony must accompany the document for future use as needed for non-repudiation.



Suggested Framework for IVES Electronic Signature Requirements Continued

IVES Participant Retention of Documentation: All audit log information as well as the associated Form 4506-T or Form 4506T-EZ must be retained by the IVES Participant for a period of 2 years.

Quality Review: All IVES Participants using an electronic signature must use an independent party to audit and ensure all electronic signature requests meet all requirements. Audit results will be provided monthly to the IVES HQ Analysts. MBA'S NATIONAL TECHNOLOGY IN MORTGAGE BANKING CONFERENCE & EXPO 2012 USING TECHNOLOGY AS YOUR FOUNDATION FOR SUCCESS



Real-World Application of Electronic Signatures

Electronic signature acceptance by the IRS on Form 4506-T





IRS Income Verification Express Service (IVES) Program

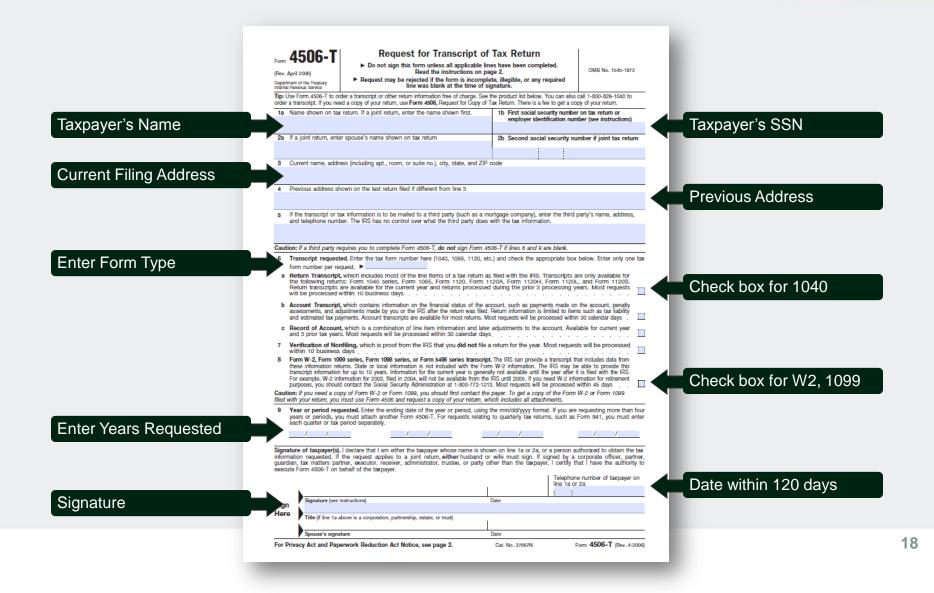


- Personal Tax, Business Tax, and Wage Statements
- Registered IVES program participants; authorized 3rd parties
- Documents retrieved directly from the IRS
- Consent-based service
- IRS form (4506-T, 4506-EZ, or 4506) must be signed within 120 days



IRS Form 4506-T





Various Uses, Various Challenges



<u>Use Cases</u>

- Mortgage
- Credentialing
- Background Investigation
- Consumer Finance
- Accounts Receivable
- Government Programs
- Property Management
- Brokerage Services
- Insurance
- And more . . .



Challenges

- Fraud
- Compliance
 - Laws and Regulations
 - Internal Policy
- Privacy / User Authentication
- Process Adoption



Acceptance of eSignature on IRS Form 4506-T CASE STUDY

eSignature Pilot Objectives



- Require no changes to IRS policy or procedure
- Require no changes to trusted thirdparty relationships
- Test the effect of electronic signing on the Taxpayer experience
- Improve Taxpayer privacy over current levels
- Reduce 4506-T rejection rates from current IRS levels
- Improve data integrity and security
- Test the ability of electronic processing to solve a widely recognized efficiency concern within the IRS

IRS Requirements:

- Support the electronic filing goals of the IRS Restructuring and Reform Act of 1998 (RRA 98) by enabling electronic signature technologies
- Comply with the requirements of Section 508 of the Rehabilitation Act
- Protect citizen rights and privacy, limit burden, and promote broad acceptance of electronic commerce
- Use technologies and processes that facilitate electronic filing, payment, and communication without relying on paper-based signatures
- Replace paper transactions with electronic methods that are more accurate and less expensive to process
- Have security appropriate for the level of risk
- Are based as much as practicable on established laws and existing frameworks, including time-tested industry practices



Proof of Concept (June 2011-March 2012)

- Equifax partnered with the IRS to initiate a small-scale, limited-scope experiment involving the submission of electronically signed forms to the IRS through a trusted 3rd party
- The goal of the pilot is to enhance the IVES program by allowing either a "wet" ink or electronic signature to be used by taxpayers on a Form 4506-T



Market Conditions

- Electronic commerce is enjoying rapid adoption across many sectors
- Methods for initiating, completing and recording electronic signatures and records are expanding as demand increases, with many technologies to choose from in the market
- Electronic processing can be leveraged to solve a widely recognized efficiency concern due to increased regulations, especially in mortgage





- IRS acceptance of eSignature on Form 4506-T:
 - Promotes use of tax transcripts
 - Reduces lost paperwork
 - Minimizes signature fraud
 - Streamlines processes
 - Lowers costs



Panel Discussion





Paul Mamo

IRS Submission Processing

Jim Weaver

IRS Online Services



Curtis Knuth



Jeff Knott Equifax Verification Services



Intermission

eTranscript Proof of Concept



MBA Technology Conference April 25, 2012

Jim Weaver, IRS Online Services



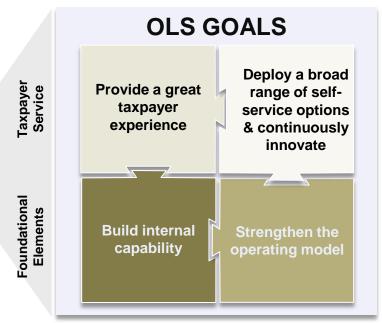
IRS Online Service's Vision & Goals

IRS ONLINE SERVICES VISION

"We are America's trusted online resource for taxpayers to find what they need to effectively meet their tax responsibilities whenever and wherever needed."

Online Services (OLS) Strategic Plan Overview

- Creates near-term value for taxpayers and IRS by launching selected content, mobile, and self-service apps
- Develops iterative longer-term roadmap with broader self-service opportunities
- Builds online organizational capabilities
 - Search, product management, content / editorial, usability
 - Experimentation approach
 - Risk-balanced decision approach for development, launch, ongoing management of web channel



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eTranscripts Initiative - Origin & Goals

- IRS' decision to develop the application was the direct result of a recommendation in discussions initiated by members of the lending community, including banks, banking associations, and Income Verification Express Services (IVES) companies
- Development of an electronic transcripts capability began in August 2011
- IRS OLS, in collaboration with its external and internal partners, agreed to fulfill the following:

eTranscripts Goals

- Create electronic process Reduce the time required to process paper 4506-T requests
- Enhance protection of taxpayer data Enable taxpayers to authenticate their identities online and successfully authorize the IRS to deliver their transcripts to a third party securely
- Facilitate taxpayer self-service Provide a positive taxpayer experience by enabling ease-of-use and successful navigation of the application
- Build self-service options collaboratively and iteratively via a proof of concept - Seek and include input from the end user and improve upon each iteration



Advantages of a Proof of Concept

- The IRS decided to conduct a Proof of Concept to test the eTranscripts application functionality with a subset of the most often requested product offerings
- A limited number of lending organizations will participate in the Proof of Concept, using a limited portion of their inventory
- The Proof of Concept allows us to:
 - Collect and evaluate data from application use, gather feedback from users and learn from it; make changes based on data and feedback
 - Stagger the introduction of additional participants for the purpose of managing the stress on IRS systems



Proof of Concept Feedback

During the Proof of Concept, the IRS will collect feedback to monitor progress and evaluate the success of the application

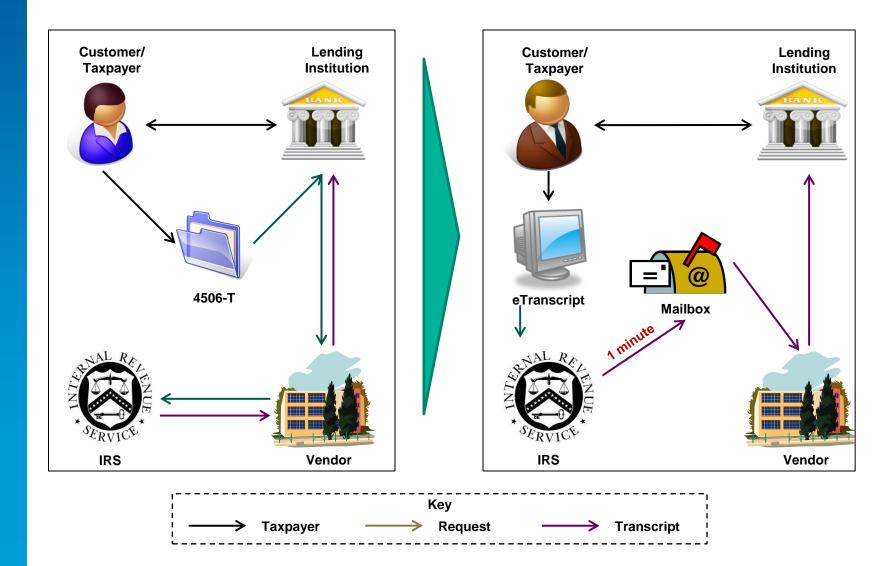
Proof of Concept Feedback

- 1. eTranscripts System Functionality: System capacity levels, system errors and rate of transcript submissions
- 2. Taxpayer Authentication Data: Taxpayer online authentication failures rates by identity proofing element
- 3. Call Volumes: Taxpayer call volumes and requests for online assistance
- 4. User Feedback: Feedback from bank customers and the lending community, including lenders and IVES vendors, on application usability

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eTranscripts streamlines taxpayer transcript ordering and processing





eTranscripts Application Walk-through

Screen shots are representative of what user will experience. Some details may change.

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Sign In

Registered User	New User	Reactivate User /
User ID	You must <u>register</u> to create an account.	You must <u>reregister</u> change your User IE
Forgot User ID		
Forgot User ID		

Change User ID

to activate your account or р.

THIS U.S. GOVERNMENT SYSTEM IS FOR AUTHORIZED USE ONLY! Use of this system constitutes consent to monitoring, interception, recording, reading, copying or capturing by authorized personnel of all activities. There is no right to privacy in this system. Unauthorized use of this system is prohibited and subject to criminal and civil penalties, including all penalties applicable to willful unauthorized access (UNAX) or inspection of taxpayer records (under 18 U.S.C. 1030 and 26 U.S.C. 7213A and 26 U.S.C. 7431).

Sign In





Contact Us

Registration

All fields are required. Your information must match your current or previous tax return.

Fi	irst	Na	me

Last Name

Social Security Number or Individual Tax ID Number

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1 1			
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Date of Birth

DAY 💌	MONTH -	YEAR
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Country

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Address Line 1

Address	Line 2	(Optior	nal)
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City

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State/U.S. Territory Zi

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Continue



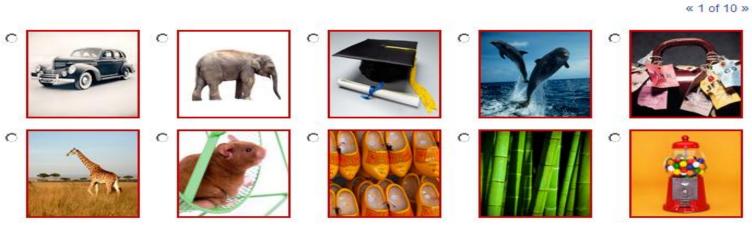


Create User Profile

All fields are required.

Create a Site Phrase and select a Site Image that you will recognize whenever you sign in.

Site Phrase



-

Secret Answer Rules

- · The same answer can not be used more than once.
- The answer can not be a word or number that is part of the secret question.

Secret Question 1

Answer1

Secret Question 2

Answer2

Secret Question 3

Secret Question 3

Secret Question 4

Answer4

Contact Us



Continued from Previous Page

Create a User ID and Password.

User ID (cannot be an email address, SSN or contain a space or @)

Password Rules

- Password must be at least 8 characters long.
- Password must contain at least one numeric and one special character (!@#\$%^&*_-).
- Password must have at least one uppercase and at least one lowercase letter.
- Password cannot be the same as the User ID.

Re-enter Password

e-Mail Address

Re-enter e-Mail Address







Contact Us | Sign Out

Your profile was successfully created. Be sure to write down your User ID for future reference. Please click the Continue button to proceed to the application you requested.







Sign In

Recognizing your Site Image and Site Phrase helps you to verify that you are on IRS.gov.

Your Site Image



Your Site	Phrase:
Hello	

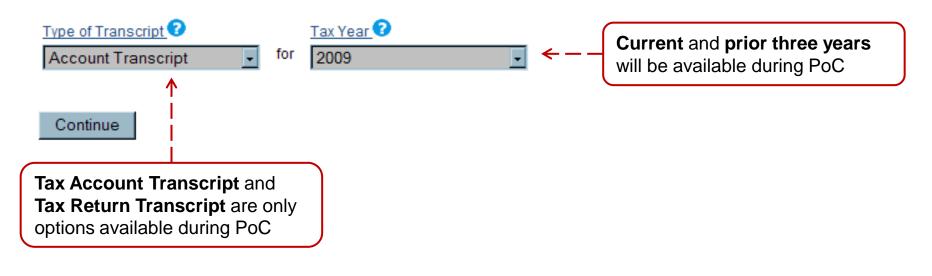






Send My Transcript

Select the type of transcript and tax year that your lender requested from the drop downs below.





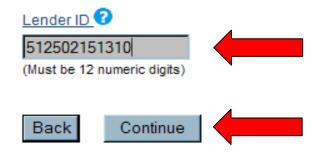
IRS Privacy Policy



Sign Out | Exit

Send My Transcript

Enter the 12-digit numeric Lender ID provided to you by your bank.





IRS Privacy Policy



Send My Transcript

Your Tax Account Transcript for 2009 will be delivered electronically to JMS 5TH IVES CONSOLIDATOR APP TEST.

I declare that I am the taxpayer requesting the above tax information.

Select a 5 digit numeric PIN to electronically sign for your request.



Your electronic signature confirms your authorization to deliver the transcript(s) you requested to your lender and their designee in support of your loan request. The transcript information will be sent to the lender within 24 hours of this submission. Once the IRS delivers your transcript, the IRS does not have control over what your lender does with the tax information.







Send My Transcript



We've accepted your request for a 2009 Account Transcript . JMS 5TH IVES CONSOLIDATOR APP TEST should receive it within 24 hours.

Your transaction ID is 100200004523. Please print and keep a copy for your records.





IRS Privacy Policy



IVES Mailbox View

Internal Revenue Service United States Department of the Treasury					
Inbox					
Number of me	essages: 2		<u>Check for new mail</u> (last checked: Tu Click the colu	-	3:03:57 EDT 2012) to sort the column
Check All	Date 😃	0	Subject	Status	Action
	2012-03-29 16:10:49	0	*CALL-5001, Tax Period -200912, Transaction ID -100200004523	U	Read View Info
	2012-03-29 16:05:14	0	*CALL-5001, Tax Period -201012, Transaction ID -100200004522	U	Read View Info
Delete			Messages 1-2 of 2 <u>First</u> Previ	ous Next	<u>Last Display All</u>
			e-Services Privacy Policy		

- Mailbox owners will retrieve the transcripts from a secure electronic mailbox
- Transactions will have taxpayer information in the subject header for easy identification
 - Name Control (first four characters of last name)
 - Last 4 digits of SSN
 - Transaction ID



Conclusion

- The IRS is actively preparing for the Proof of Concept and launch of the eTranscripts application
 - IRS is working with lending organizations and IVES Vendors and will resume preparation meetings in early summer 2012
- The IRS is working to help ensure the eTranscripts application successfully meets the needs of the lending community
 - The eTranscripts application will be revisited and revised based on the results of the Proof of Concept industry and IRS feedback
- IRS intends to include other lending organizations and IVES vendors post Proof of Concept

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E-Transcripts for Banks

What's the potential impact upon your organization?













The IRS' Partnership with the Mortgage Industry



Presentation Agenda

- PROS
- CONS
- SUGGESTIONS FOR IMPLEMENTATION
- MODIFICATION TO CURRENT WORKFLOW
- LEAD INTO FINAL Q&A PERIOD



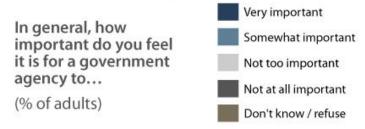
Demographics of internet users

Below is the % of each group of American adults who use the internet, according to our February 2012 survey. For instance, 79% of women use the internet.

	% who use the internet
All adults	80
Men	81
Women	79
Race/ethnicity	
White, Non-Hispanic	83
Black, Non-Hispanic	71
Hispanic (English- and Spanish-speaking)	71
Age	
18-29	94
30-49	88
50-64	79
65+	48
Household income	
Less than \$30,000/yr	65
\$30,000-\$49,999	85
\$50,000-\$74,999	<mark>94</mark>
\$75,000+	98
Educational attainment	
No high school diploma	45
High school grad	73
Some College	91
College +	97

Source: The Pew Research Center's Internet & American Life Project's February Tracking Survey conducted January 20 – February 19, 2012. N=2,253 adults age 18 and older, including 901 interviews conducted by cell phone. Interviews were conducted in both English and Spanish.

Information and transactions are viewed as more important government offerings than outreach using social media



Provide general information to the public on gov't websites

	67		20	464
Allow peopl	e to contact of	fficials on gov	ernment	websites
	62		23	465
Allow peopl	e to complete	tasks online		
	62		22	575
Post informa	ation and alert	ts on sites like	Faceboo	k or Twitte
21	25	19	24	12

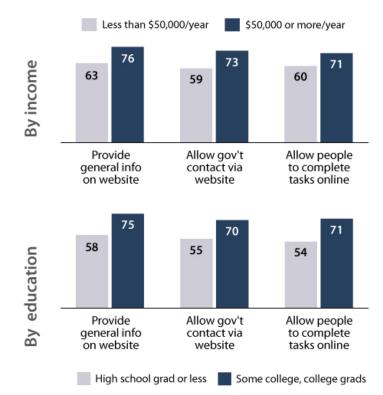
Source: Pew Research Center's Internet & American Life Project, November 30-December 27, 2009 Tracking Survey. N=2,258 adults 18 and older. Margin of error for the total sample is +/-2%. For smaller subgroups, the margin of error may be larger. Please see the Methodology section for details.





The wealthy and well-educated put greater importance on online government information and transactional offerings than the less educated or affluent

The proportion (%) within each group who feel it is "very important" for government agencies to...



Source: Pew Research Center's Internet & American Life Project, November 30-December 27, 2009 Tracking Survey. N=2,258 adults 18 and older. Margin of error for the total sample is +/-2%. For smaller subgroups, the margin of error may be larger. Please see the Methodology section for details.



Use a search engine to find information92%5/1/2011Send or read e-mail91%8/1/2011Look for info on a hobby or interest84%8/1/2011Search for a map or driving directions84%8/1/2011Check the weather81%5/1/2010Look for health/medical info-80%9/1/2010Look for information online about a service or product you are thinking of buying*78%9/1/2010Get news76%5/1/20115/1/2011Go online just for fun or to pass the time74%8/1/2011Buy a product71%5/1/20115/1/2011Watch a video on a video-sharing site like YouTube or Vimeo71%5/1/2011Look for "how-to," "do-it-yourself" or repair information68%8/1/2011Use an online social networking site like MySpace, Facebook or LinkedIn.com*61%5/1/2011Do any banking online61%5/1/20115/1/2011Look for infor about a job*56%5/1/20115/1/2011Look online for info about a job*56%5/1/201053%Use online classified ads or sites like Craigslist53%5/1/2010Use online classified ads or sites like Craigslist53%5/1/2010	Percentage Breakdown of What Adults in the United States Do Online :	%	Survey year
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	Look for information on Wikipedia	53%	5/1/2010
Get news or information about sports* 52% 1/1/2010	Use online classified ads or sites like Craigslist	53%	5/1/2010
	Get news or information about sports*	52%	1/1/2010
Take a virtual tour of a location online52%8/1/2011	Take a virtual tour of a location online	52%	8/1/2011

Source: Pew Internet & American Life Project Tracking surveys (March 2000 – May 2011) 49





Sign In

Registered User

New User

User ID

Forgot User ID

You must register to create an account.

THIS U.S. GOVERNMENT SYSTEM IS FOR AUTHORIZED USE ONLY! Use of this system constitutes consent to monitoring, interception, recording, reading, copying or capturing by authorized personnel of all activities. There is no right to privacy in this system. Unauthorized use of this system is prohibited and subject to criminal and civil penalties, including all penalties applicable to willful unauthorized access (UNAX) or inspection of taxpayer records (under 18 U.S.C. 1030 and 26 U.S.C. 7213A and 26 U.S.C. 7431).

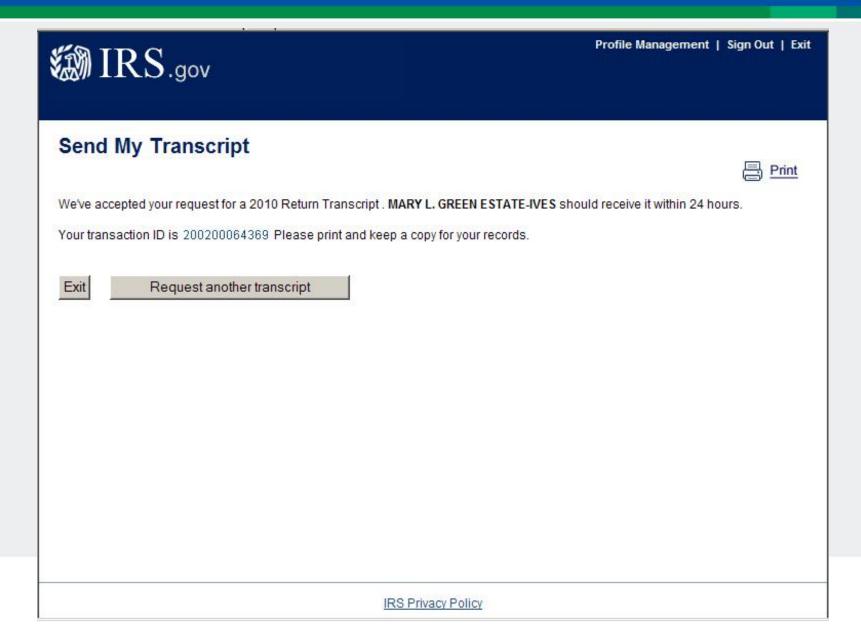
Sign In

Home | Contact Us



<i>劉</i> IRS	
Registration	<u>Home Contact Us</u>
First Name	
Last Name	
Social Security Number or Individual Tax ID Number	
Date of Birth DAY MONTH YEAR e-Mail Address	
Filing Status	
Country	
Address Line 1	
Address Line 2	
City	
State/U.S. Territory Zip Code	
Cancel Continue	





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PositivesNear instant

- Rejections reduced / quickly handled
- GSEs responding to 4506-T documentation requirement
- Addresses Red Flag underwriting requirements









- Moves closer to application
- System to system (consumer to IRS)



- Potential for re-costing
- POC will thoroughly test the system and methodology
- Tightens security





- Bank or vendor must maintain extremely close contact with the consumer
- Completely new process



- GSEs currently require a 4506-T regardless
 of request channel
- Requires action from the consumer





- Implementation timeline
- Online application
- Communication channel
 - On-site
 - USPS, FedEx, UPS, etc.
 - Electronic

- Apply on-site
- No delays
- All issues quickly handled



Postal





- Length of time
- Verification of receipt
- Cost
- Possible tech bridge

Electronic





- Insures consumer touch points
- Low cost
- Transition to IRS.gov
- Vendor innovation



- Combination of E-signature & E-transcript
- Loan modifications
- E-transcript is a significant departure from current workflow
- E-signature retains same TAT as current 4506-T methodology







Paul Mamo

IRS Submission Processing

Jim Weaver

IRS Online Services



Curtis Knuth



Jeff Knott

Equifax Verification Services